RE/MAX FULL SPECTRUM 338 Healdsburg Avenue Healdsburg, CA 95448 PRSRT STD US POST PD. PER #1600 UKIAH, CA

Our goal at NorCal Vineyards is to provide the best client service possible. We feel it is of the utmost importance to keep our clients up to date on the latest vineyard, vineyard estate, and winery sales and listings on the North Coast. In keeping with these beliefs, the team at NorCal Vineyards provides periodic market updates to clients and site visitors wishing to be kept abreast of the North Coast market.

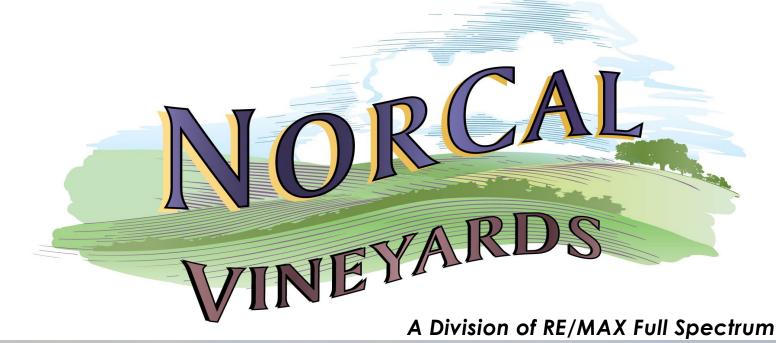
Visit our mobile-optimized website at www.norcalvineyards.com to view listings and to sign up for electronic market updates!

Contact us today for a confidential market analysis



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Vineyards - Estates - Wineries



North Coast Quarterly Vineyard Sales Update

October 2018-December 2018

Napa County - Sold

5800 Petrified Forest Road – Calistoga \$8,300,000

Hilltop Villa overlooking Mount St. Helena with Diamond Mountain appellation Cabernet Sauvignon vineyard.

7040 Silverado Trail – Yountville \$7,950,000

11.5+/- acre vineyard estate features a 7,200 sq. ft. residence with pool, guest house, and premium Cabernet Sauvignon Vineyard.

50 Hunter Ridge Road - Napa \$5,020,000

14+/- acre Chardonnay and Viognier vineyard located in a private gated community with estate building site.

200 Soscol Creek Road - Napa \$4,680,000

Napa Valley vineyard estate with a 4 bedroom/4 bathroom residence and 5.25+/- acres planted to Pinot Noir and Chardonnay.

5180 Lovall Valley Loop Road – Sonoma \$4,575,000

12.3+/- total acres with Main house, guest house, pool, and 1.5+/- acres of Syrah.

3167 Dry Creek Road - Napa \$4,350,000

Contemporary farmhouse in the Oak Knoll appellation with a boutique Cabernet Sauvignon vineyard and an outdoor entertaining area.

4266 E 3rd Ave – Napa \$4,198,000

5+/- total acres with 1.25+/- acres planted to premium Cabernet Sauvignon, Mediterranean inspired main house, bocce ball court, and pool.

3103 Dry Creek Road – Napa \$3,341,500

Remodeled 3 bed/2 bath house with a hobby wine production room and 3+/- acres of Cabernet Sauvignon

This information is based on sales reported in Bay Area Real Estate Information Services, Inc. (BAREIS) and is not verified and is subject to change. Listings represented may not have been listed or sold by NorCal Vineyards, a division of RE/MAX Full Spectrum. DRE#01522223

Napa County - Featured Listing



Oak Knoll Appellation Vineyard and Farmhouse - SOLD! 942 Salvador Avenue - Napa \$3,250,000

Located in the highly desirable Oak Knoll Appellation in Napa County, this income producing property has a farmhouse and a productive vineyard. 4.75+/- acres of Cabernet Sauvignon that has the earning potential to make \$7,400 per ton according to the Napa County average price and 4.5 +/- acres of premium Syrah. There is an abundance of water, fertile soils, wind machines for frost protection, 2,000 +/- square foot barn, and a 2,000+/- square foot farmhouse.

NorCal Vineyards represented both the seller and buyer

Lake County - Featured Listing



Bartolucci Vineyards - SOLD! \$5,517,200

The Bartolucci Ranch is one of California's premier North Coast commercial farm operations, blending high quality fruit with investor grade returns. The ranch is a large scale 96 acre production vineyard that is currently being farmed by a professional vineyard management company. Opportunity affords a quality lifestyle with two main three bedrooms residences and two smaller farm labor type homes. The main residences are currently vacant and ready for move-in or to generate additional income through leasing. The attention to detail on the ranch cannot be overlooked. The farming practices are second to none and supported by the generous yields and above average pricing paid out by the wineries that purchase fruit from the ranch. The winery list is long and impressive, commanding premium type producers under long term contracts. The majority of the ranch is machine harvested which lowers overhead and further pads the annual return on investment. The water resources are abundant. Three main wells produce 1,200+/- gallons per minute and are further supported by an 18 acre foot on site reservoir to operate the overhead frost system. There are additional wells on-site that are not currently needed. Further notable infrastructure includes the office, shops, and equipment storage.

NorCal Vineyards represented both the seller and buyer

Sonoma County - Sold

18073 Highway 128 – Calistoga \$6,000,000

42+/- total acres with 26.6+/- acres planted to Bordeaux varietals that are used in award winning wines and 2,300 square foot home.

5180 Lovall Valley Loop Road – Sonoma \$4,575,000

12.3+/- acre wine country estate features a main house, guest house, chef's kitchen, and 1.5+/- acres planted to Syrah.

3069 W Dry Creek Road – Healdsburg \$3,000,000

3 Residences on the property, pool, olive trees, vegetables, and a hobby vineyard.

2369 Sobre Vista Road – Sonoma \$2,975,000

Located on the shores of Lake Josephine, this 8+/- acre property has a 3 bed/3bath home and productive Merlot vineyard.

5400 Plum Ranch Rd – Santa Rosa \$2,750,000

This Frank Lloyd Wright influenced estate has a modern design with a 1,500 wine cellar and 1+/- acre boutique vineyard.

11160 Old Redwood Hwy - Windsor \$1,869,000

3,520 square foot home built in 2007 has a pool with outdoor entertaining area and Chardonnay Vineyard.

1754 Napa Road - Sonoma \$1,815,000

Remodeled farmhouse located on the Arroyo Seco Creek has a 3+/- acre Cabernet Sauvignon Vineyard and 3 stall barn.

Mendocino County - Sold

16151 Deer Meadows Road - Boonville \$1,170,000

112+/- acres total with 7+/- acres of plantable vineyard land located in the Anderson Valley.